

Marston's Story

Video Transcript

So, I'm Phil Court head of technology delivery here at Marston's. We operate about fifteen hundred pubs across the UK. On the brewing side of the business we operate six breweries up and down the countries and we export to over sixty-five countries across the world.

And as the business grew, we felt a bit of a risk on the horizon in that we needed somewhere to really manage and document our testing evidence. So, there were two things really, we wanted to support our IT project managers through the testing phase of the project by documenting and being able to access testing results and also we had a broader scale view around regression testing. Wouldn't it be great if we could have a bank of test data that we could regularly refresh and rerun to prove that as we introduce changes to our systems, that everything that we had before worked okay and that was really the key driver for us.

We have about thirty-five to forty IT projects delivered each year in my team and the benefit of having Original Software's Qualify product to help project managers record their test results is really quite a significant one. In addition to that we are executing about six hundred and fifty different test scripts as part of our regression packs using TestDrive and to have that in place is of enormous value to the business. The alternative would be to get people out of their day jobs and run tests manually and we are just not in a position where we can do that so of particular benefit to us has been the results that TestDrive has given us.

The first thing I would say about working with Original Software is that it is really enjoyable. You have got good people, we really get on with you. When we have new people in our department you come to see us to make sure that they are OK using the software and you really really support us in that aspect.

I would have no hesitation in recommending Original Software to other companies like ours. Two reasons, first of all your product is first class. Secondly, your people your account manager, your sales team, your trainers really add value to us and help us use the software and get the most out of it so on those two aspects I would say you were second to none.



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